

Sales Executive

Responsibilities:

- To promote and sales of medical products to all Clinics, Hospital, Medical Centre, etc.
- To establish and maintain a good relationship with customers and end users
- To handle demonstrations, presentations, exhibitions and any sales activities conducted by the company.
- To assist in follow up on all project sales when require
- To archive the sales target given by your superior

Requirements:

- Candidate must possess at least a Diploma, Advanced/Higher/Graduate Diploma, Bachelor's Degree, Post Graduate Diploma or Professional Degree in Engineering (Bioengineering/Biomedical), BioTechnology, Marketing or equivalent.
- Minimum of 2 years experience in Medical Capital Equipment Sale, with Verifiable record of top sales performance. (Strong preference for capital equipment sales.
- Skilled in building long term, trusting customer relationships
- Required language(s): Chinese, English, Malay
- Applicants must possess a car for routine works.
- Applicants should be Malaysian citizens or hold relevant residence status.
- Willing to travel
- Must project a professional image, have strong communication skills, and be of sound ethical character.

Interested candidates are invited to send a detailed resume, stating present and expected salary, contact number to kelly.ong@bestcontact.com.my